

Scott Stockholm
Client Services Manager
LifeLegacy Foundation

the CALL...

Monday morning 8:01am

Donors Today

- *People are living longer . . . and more bionically enhanced*
- *Palliative care can be a good thing for the patient and family . . . but not necessarily for donation*
- *The American population “at Large” and growing*
- *Researcher perspective is “there is too big and there is too small”*
- *Current OPO Tissue Bank inventory and acceptance criteria impact*
- *Disease and medications impact*
- *No control over the celestial departure schedule of a potential donor*

Specimen Requests

Our Goal as a Research Tissue Bank is . . .

- *To honor the Donor's intention through recovery maximization*
- *Provide Clients with as ideal a specimen possible for their Lab session*

- *Advancements in technology and patient demographic data has created an increase in specimen specificity*
- *Researchers are trying to do more with less . . . scale of the economy*
- *Staying informatively ahead of the respective industry cycles*
- *Staying ahead of specimen demand . . . Inventory Management*

Specimen Requests

How you can help us help you . . .

- *Proactive communication and planning . . . real and potential*
- *The more specific a specimen need the more lead time needed*
- *There is ideal specimen need . . . and let's talk acceptable*
- *Managing Client expectations/requests in a reality based manner*
- *Mindful and respectful that these are human cadaver specimens*
- *Partner in the process*

Tissue Escorts

Goal is to ensure the cadaveric specimen success of a Client's Lab

- *Is contracted by the Client to be a working extension of the Client team*
- *Is a respectful Lab partner of the Facility and Facility team*
- *Main responsibility is managing the cadaveric specimen needs and their security throughout the Lab engagement*
- *Be visible and available to assist the Client, Lab attendees and Facility as needed*
- *Leave all Tissue Escort work areas as they were found . . . or ideally even better*
- *Successful Hiring Profile*